

# Bridger Bowl Association Meeting Spring Meeting Minutes May 27, 2020 – 7:00 p.m. Zoom Videoconference

# **BOARD MEMBERS**

Present: Mark Manseau, President; Pat Hoffman, Executive Vice President; Julie Bennett, Associate Vice President, Todd Goertzen, Secretary; Board Members: Dave Weaver, Jacob Werner, Kelly Wiseman; Bob Petitt, Vice President of Operations; Dave Ballinger, Treasurer; Lindsay Korth, Recording Secretary

## CALL TO ORDER

Mark called the meeting to order at 7:00 p.m. and explained instructions for the Zoom meeting to members.

## **MINUTES**

Mark presented the minutes from the Fall 2019 Association meeting and requested a motion to approve the minutes. Michael Hickey moved to approve the minutes from the November 19, 2019 meeting; Scott Bohr seconded the motion. With no additional discussion, members voted: All in favor, none opposed; minutes approved.

### TREASURER'S REPORT

Dave Ballinger presented the financials for year-ending April 30, 2020, pre-audit and incomplete report. He reminded members that Bridger closed on March 15, due to COVID-19; this was 3 weeks prior to the projected closing date. Skier visits for the year were at 255,613. Dave detailed income for each department; income was about \$430,000 less than the prior year. He detailed expenses in each department as well; expenses were close to the same as the prior year. Dave explained that all employees were paid until the projected closing date, despite not working. Net profit for the fiscal year was \$2.63 million, which was about \$551,000 less than last year and \$73,000 less than budget. A complete audit will take place this summer.

### PRESIDENT'S REPORT

Mark reminded Association members that he and Kelly Wiseman will be retiring from the Board of Directors this year. He thanked Kelly for his 8 years on the board; his knowledge and experience has been invaluable. Mark thanked Association members for allowing him to serve for the past 6 years; he also thanked the current board members, as well as Bridger management, for their exemplary work. Their focus on what's best for the guests, Bridger Bowl and employees is appreciated by all.

### MANAGER'S REPORT

Bob recapped the season; patrol did a great job managing the avalanche terrain. Bridger opened on time but, unfortunately, closed early due to COVID-19. Management received an early notice from Big Sky that they would be closing by the end of the day on March 15; this prompted Bridger to make the decision to close early as well, protecting our employees and guests. Going forward into next season, management

is watching how open ski areas are currently operating. Next season, Bridger will be using an RFID ticketing system. This will give Bridger the ability to allow for direct lift access; it will also allow for a better skier visit tracking system. There will not be any additional gates; hand scanners will be used to grant access onto lifts. The plan is to have pass sales available for purchase online by the beginning of July; payment plans will be an option this year as well as pre-season refunds, if requested. This summer, the Ski Patrol building will be expanded by about 2500 sq. ft, providing more space for patrollers, BSF and Eagle Mount. Bob thanked various employees for their exemplary work throughout the season: Bonnie Hickey, who helped Bridger get nominated for two different sustainability awards through the National Ski Area Association; three seasonal employees (Dawn Denecke, Jim Driver and Tony Follen) who helped a heart attack patient get the help he needed to save his life; Pete Maleski, Jason Prasek and Robert Drake, who all did excellent jobs in their new roles this year. Bob also thanked Kelly Wiseman and Mark Manseau for their roles on the Board of Directors.

#### SPECIAL GRATITUDE

On behalf of the board, Pat Hoffman thanked both Kelly Wiseman and Mark Manseau for their work on the Board of Directors.

#### **BOARD NOMINATIONS**

Mark announced the three board-recommended nominees for the three openings on the Bridger Bowl Board of Directors: Jake Werner (incumbent), Dan Oliver and Jennifer Stark. Each nominee gave a brief biography to members. Mark requested additional nominations from the floor; Ryan Watson nominated himself as a candidate for a member of the 2020-2021 Board of Directors. After some technical difficulties, Ryan explained why he would like to be a board member. Mark stated that ballots will be mailed out to members in June.

### **NEW MEMBERS**

Todd presented the following membership applications for ratification: Dwight Bode, David Gregg, Todd Harps, Brad Ludford, Cheryl Ludford, Pete Oliver, Sanna Oliver, Shelly Prasek, Matthew Skuntz, Joseph Souther, Jesse Tufte, Kirk Utzinger and Jennifer Wood. Keith Nathan moved to ratify the new members; Bonnie Hickey seconded the motion. Vote taken, all in favor; motion carried and memberships approved.

#### **NEW BUSINESS**

Bob thanked Dave Ballinger for his hard work throughout the last two months. Dave has put in many long hours to keep Bridger up-to-date in all financial aspects; his help is insurmountable. Bob also thanked Lindsay for putting the Zoom meeting together for Association members.

#### MOTION TO ADJOURN

Mark thanked everyone for attending the meeting and their involvement with Bridger Bowl. He welcomed a motion to adjourn the meeting. Pat Hoffman moved the meeting be adjourned; Scott Bohr seconded the motion. Vote taken, all in favor; Mark adjourned the meeting at 8:15 p.m.

DocuSigned by:

Patrick Hoffman

PATRICK HOFFMAN, PRESIDENT

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Jacob Werner

JACOB WERNER, SECRETARY